



Highgate Banking

Highgate is extremely proud of its history. From the very early days, we have been delivering solutions to the financial services market.

Whether you are:

- A retail bank
- A commercial bank
- A microfinance organization
- A credit union
- A finance company
- A mortgage lender

Or any other kind of financial services organization, Highgate can help you.

Know Your Customer

With its integrated Customer Master File (CIF) capabilities, it is easy to see which products the customer is using and identify sales and revenue opportunities. Coupled with its extensive reporting capabilities, Highgate Banking makes it easy to identify product opportunities and put your sales plans into motion.

Our origins in the Canadian banking system are known around the world for superb risk management and strong compliance protocols. Highgate Banking is a **highly integrated, configurable, multi-currency** system designed to support the activities of mid-sized to larger financial institutions. It is not just a core banking system. It is a modular, client-centric delivery system that meets the needs of:

- The Financial Institution
- Customers
- Prospects
- Shareholders
- Regulators

Its modular design allows functions to be implemented in ways that fully support an organization's objectives and strategies. In addition to customer-related activities, it supports the internal processes required to manage the organization day to day.

Highgate Banking will help you 'build your business' in so many ways.

Service to your Customers

Highgate delivers a full suite of deposit and lending products. Because its architecture supports easy configuration of new products, you can respond to competitive threats quickly or be **'first to market'** with a new idea, all while your competitors are still waiting for their vendor to write the code they need.

Delivers Information

Highgate Banking delivers information your customers want. Whether it is internet or mobile banking for your customers, or account information for your staff, Highgate can deliver transactions and information to authorized users using the devices they carry. Highgate Banking supports mobile delivery of information and the capacity to offer 'virtual banking' to your customers.

Establish Market Leadership

In a world where customers demand you deliver to their expectations, the future belongs to the organization that understands what customers need and can get it to market quickly. This is especially true for younger, tech-savvy prospects, who want an organization that fits their lifestyle and delivers convenience. Highgate can deliver the tools you need to reach your chosen markets quickly and cost-effectively.

Build Your Business

The customer wants what he wants, when he wants it, using the mobile device he carries. It is only by being flexible and fast with your product and delivery strategies that you will be able to deliver against customer expectations. Highgate Banking allows for an easy product development and short-time to market.

Enhance Security

With its extensive Know Your Customer capabilities, coupled with;

- Fraud Prevention
- Report Capability
- Terrorist List Checking capabilities
- Anti-Money Laundering Module

and our Gatekeeper Module provides an integrated environment for bringing new customers into your organization within compliance, you can be confident that your audits and security are operating at the highest level.



Call us to see how Highgate Banking can help your business!